



**MINUTES OF MEETING ON STAKEHOLDER CONSULTATIVE
MEETING WITH PRIVATE SECTOR ON THE DEVELOPMENT OF
KOGI STATE EXPORT STRATEGIES AND GUIDELINES &
ATTENDANCE LIST**

Date: 11/03/2023

Time: 10:00 AM – 3:00 PM

Venue: Kogi State Ministry of Commerce and Industry Conference Room

Facilitated by: Kogi State Ministry of Commerce and Industry and KOSIPPA

1. Attendance

- **Chairperson:** Commissioner for Commerce and Industry
- **Secretary:** Elder Bayode, Director
- **Attendees:**
 - Representatives from Kogi State Ministry of Commerce and Industry
 - Private Sector Representatives (Industry leaders, SMEs, exporters, etc.)
 - Representatives from Kogi Chamber of Commerce, Industry, Mines, and Agriculture (KOCCEMA)
 - Representatives from Nigeria Export Promotion Council (NEPC)

2. Agenda

1. Introduction and Objectives
2. Overview of Current Export Landscape in Kogi State
3. Presentation on Proposed Export Promotion Strategy Framework
4. Discussion: Opportunities, Challenges, and Feedback from Private Sector
5. Next Steps in Strategy Development

6. Closing Remarks

3. Proceedings

3.1 Introduction and Objectives

The meeting was called to order by the Commissioner for Commerce and Industry, who welcomed all attendees and highlighted the consultation's objectives. The goal was to gain insights from the private sector, understand industry-specific challenges, and incorporate feedback into Kogi State's export strategy and guidelines.

3.2 Overview of Current Export Landscape

Adeyi Simon from the Ministry of Commerce and Industry summarized the current export landscape in Kogi State, discussing the potential sectors for growth, existing export volumes, and the primary challenges local exporters face.

3.3 Presentation on Proposed Export Promotion Strategy Framework

A presentation was delivered by Dr Paul Adebayo covering the proposed export promotion strategy, including:

- Vision and objectives
- Priority sectors (e.g., agriculture, mining, manufacturing)
- Proposed guidelines for businesses
- Key support mechanisms (e.g., financial incentives, technical assistance)

3.4 Discussion: Opportunities, Challenges, and Feedback from Private Sector

The floor was opened for feedback from private sector representatives. Key insights and contributions were noted:

- **Exporters' Concerns:** Many raised concerns about inadequate access to finance, high logistics costs, and limited access to foreign markets.
- **Suggestions:** Private sector attendees suggested establishing a state-funded export guarantee fund and reducing bureaucratic hurdles in obtaining export licenses.
- **Challenges in Agriculture and Mining:** Representatives from the agricultural and mining sectors highlighted the need for improved infrastructure, particularly in transportation and storage facilities.
- **SMEs' Perspective:** SME representatives emphasized the need for training in international trade requirements, documentation, and export compliance.

3.5 Next Steps in Strategy Development

The Ministry noted that it would:

- Compile feedback from this consultation and review it in collaboration with NEPC
- Update the draft strategy to incorporate feedback
- Circulate the updated draft for further review by stakeholders before finalizing

3.6 Closing Remarks

The meeting concluded with closing remarks from the Commissioner for Commerce and Industry. They thanked all participants for their valuable contributions and reaffirmed the government's commitment to supporting private-sector export growth.

Meeting minutes prepared by

Eder Bayode

A handwritten signature in black ink, appearing to read 'Eder Bayode', is centered on the page. The signature is fluid and cursive, with a large initial 'E' and a long, sweeping horizontal stroke at the end.

Attachments:

- Annex I: Attendance Sheet

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